# ANNUAL REVIEW 2018

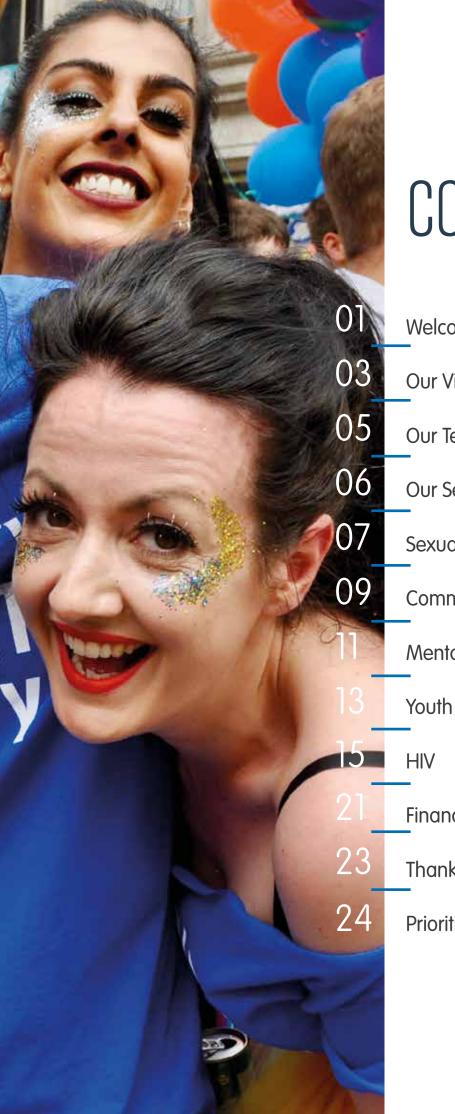


We provide health, community and









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### WELCOME

Welcome to our 2018 Annual Review. In these pages you will read about the work we do across our five domains – Sexual & Reproductive Health, Community, Mental Health & Wellbeing, Youth and HIV. You will also see a rich and vibrant collection of images from throughout 2017, demonstrating the wide range of activities and services the charity delivers in partnership with the communities in which we are anchored.

In October, we saw the culmination of a careful and considered process as we merged with Greenwich Action for Voluntary Service (GAVS). Having been the Chair of Positive Parenting and Children (PPC), which merged with METRO in 2016, this process felt reassuringly familiar. I am delighted to see how well the teams have already integrated and how the voice, support and training function for the voluntary, community and faith sector in the royal borough has continued to be delivered so effectively through METRO GAVS.

As 2017
came to a
close, we
were even
busier than
usual, packing
up METRO Greenwich, our
temporary home in the Greenwich West
Community & Arts Centre. This move, to
our new head office, METRO Woolwich,
marks a key moment in the charity's
history. METRO Woolwich provides
the space to create an outstanding
Community and Equalities Hub for
South London.

I would like to thank all of our service users, supporters, volunteers, commissioners, funders, trustees, staff and partners for their invaluable contribution to making us a truly different and unique charity.

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Gwen Bryan, Chair

### AN ASPIRATIONAL FUTURE

We have taken great strides in unifying and interconnecting our broad range of services and our large team of dedicated staff and volunteers that deliver those services – bringing everything together as one congruent charity. This was the overarching goal of our 2013-2018 Strategic Plan. We will of course continue to strengthen the connectivity of our work, but now embark on the implementation of our 2018-2023 strategic cycle with a focus on securing our long-term future.

The key principle underlying our new strategic plan is that the people who use METRO's services, or who may use services, have aspirations: that they are creative, sexual, physical, talented, entrepreneurial, artistic, spiritual and ambitious.

While METRO has always acknowledged these characteristics of our service users, traditional sources of funding typically target at the deficits in our service users: socially isolated, vulnerable, marginalised, unequal, stigmatised and discriminated against.

During our next strategic cycle we will focus primarily on the aspirational model, while also using this focus to influence and improve the way we respond to deficit-based tenders and specifications.

We were delighted to welcome GAVS to the METRO family in October, other highlights from 2017 include: broadening our services in Medway with LGBT health checks and sexual health drop-ins; developing specialist training

around HIV
support for
mainstream
advice
agencies
combined with a

mystery shopping programme in Lambeth, Southwark and Lewisham; the start of our sexual health services in Wandsworth, Merton and Richmond as a South West London Sexual Health partner and in Westminster, Kensington and Chelsea and Hammersmith and Fulham as a Support and Advice on Sexual Health (SASH) partner; a brand new LGBTQ Youth Summit in Southwark; consolidation and extension of our advocacy and advice work across London reaching some of the people most affected by austerity; strides made in recruiting schools for our HBT Anti-Bulling Programme, progressing again with our emerging communities work; and of course securing our new premises - METRO Woolwich.

I would like to echo the thanks from our Chair to all of our service users, supporters, volunteers, commissioners, funders, trustees, staff and partners. I am so very proud of all that we achieve together, and look forward to drawing on your inspiration to deliver on our new aspirational model.

Dr Greg Ussher, CEO

### **OUR VISION**

#### **VISION**

METRO's vision is for a world where diversity is celebrated, difference respected and valued, and where optimum health and well-being for all is a collective goal.

#### **MISSION**

Working collaboratively with our staff, volunteers, users, partners and supporters to make a difference to people's lives, METRO champions equality, nurtures aspiration, embraces difference and challenges others to do so.

METRO promotes health and wellbeing through our transformative services to anyone experiencing issues relating to sexuality, gender, equality, diversity and identity, and uses its unique insight from these transformative services and our diverse heritage to influence decision makers and to effect positive change.





#### **Innovation**

METRO strives to deliver cutting edge, creative and entrepreneurial solutions to the individual, cultural, economic, historical and social problems we identify.

#### Insight

Our services and our change agenda are informed by our understanding of the power of human connection and relationships AND our unique relationship with the people and communities we work with and for.

#### Integrity

METRO believes in the transformative power of inclusive services, products and experiences that are accessible to all.

#### Investment

METRO supports the aspirations of all of its members and users, and embraces these aspirations to ensure the sustainability of the charity through entrepreneurialism and social return on investment.

#### STRATEGIC GOAL

#### - WHAT WE AIM TO ACHIEVE

METRO will harness the power of difference and diversity to inspire and support people and communities to realise their assets and potentials and aspirations.

#### STRATEGIC OBJECTIVES

#### - HOW WE WILL ACHIEVE OUR GOAL

#### **Innovation**

To grow and diversify and to continue to consolidate METRO as one congruent charity so as to ensure transformative, high quality and integrated experiences for our service users across all of our domains.

#### Insight

To gain insights from the delivery of our services which will influence policies, procedures and practices for the benefit of our services users and those we aim to serve.

#### Integrity

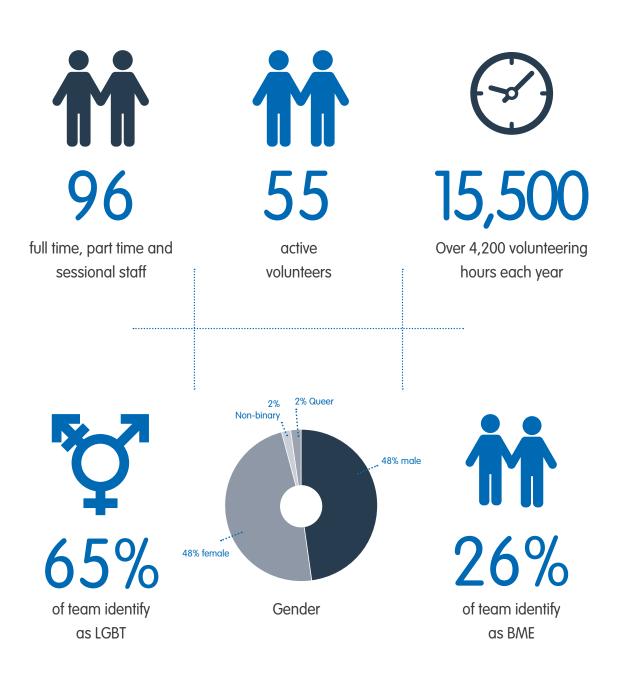
To ensure that all structures, roles, functions, policies and processes within the organisation are transparent, accountable and robust.

#### Investment

To ensure the sustainability of the charity through entrepreneurial processes focused on property, productisation, merges, acquisitions, investment and amplification of giving, and social return on investment.

### **OUR TEAM**

Our team of staff and volunteers ensure we can deliver our broad range of valued services.



# OUR SERVICE USERS

METRO is providing more services than ever before, to more people, with more impact.

85,000



Over 85,000 occasions of service over the year

20,000



Over 20,000 service users over the year

45%



of service users identify as LGBT

18%



of service users identify as BME

34%



of service users are under 25

5%



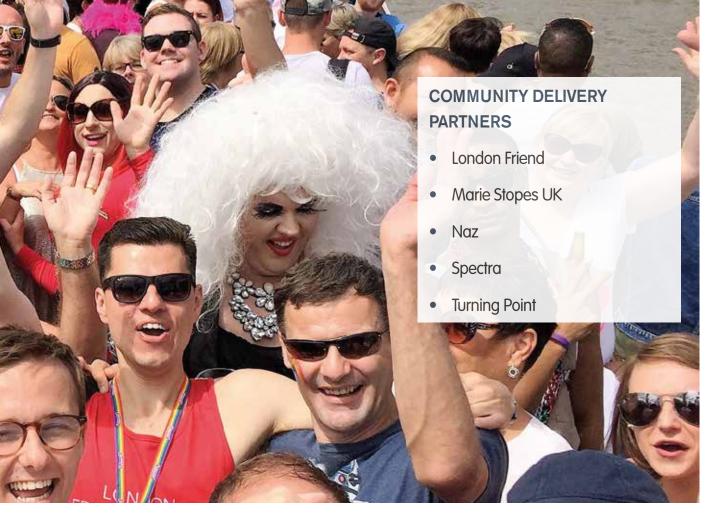
of service users identify as HIV positive



Working to provide truly holistic, innovative and responsive sexual and reproductive health services optimised for the different communities we serve. Providing community screening and testing, outreach, condom distribution and contraceptive services that integrate behavioural interventions.

- Pitstop Clinic for men who have sex with men
- Pitstop PLUS our online platform for men who have sex with men
- Greenwich Sexual Health outreach, condoms and sexual health line
- Bexley Sexual Health outreach, condoms and sexual health line
- South West London Sexual Health Service partner delivering in Wandsworth, Merton and Richmond

- Get it condom programme in Kent and Medway
- Support and Advice on Sexual Health (SASH) partner delivering in Westminster, Kensington and Chelsea and Hammersmith and Fulham
- LGBT Health Checks in Medway
- Get Sorted sexual health drop-ins in Medway















Reflecting our commitment to community participation, involvement and engagement, the work of this domain is embedded across the charity's work to harness the power of community organising, community voice and volunteering. Combined with personcentred support and advocacy services, including domestic violence and hate crime. We also support other organisations and groups to develop.

- METRO GAVS voice, support and training for voluntary and community organisations in Greenwich
- Project ReVive domestic abuse support for LGBT women in Lewisham, Greenwich and Merton
- LGBT Hate Crime Service in Greenwich, Lewisham and Merton
- Walnut LGBT prostate cancer peer support group

- 50+ social and support group for LGBT people over 50
- Greenwich Advocacy Partnership partner providing advocates in line with the Care Act
- Food Equalities Programme launching a community allotment in Eltham, and accessing surplus food through FareShare Go, to distribute to our service users who need it















Working to provide holistic mental health and wellbeing services. Combining treatment for psychological and emotional distress, both clinical and non-clinical, with interventions aimed at identifying and mitigating the cause of distress, as well as supporting individuals and communities to maintain and enhance their mental health and wellbeing. Providing counselling, peer support, group work, advocacy and crisis work.

- LGBT counselling for adults across London
- LGBT counselling for young people across London
- Mental Health Drop-in with crisis support for LGBT people across London
- Advice and advocacy support
- Specialist counselling around HIV, hate crime and domestic abuse









Working to empower and educate young people to reduce the escalation of current and future need as they become adults. Acknowledging that young people face barriers and challenges which need to be overcome before they are able to access provision. Providing training to providers, running a suite of LGBTQ youth groups, groups for young people affected by HIV and one-to-one work with boys and young men.

- LGBTQ youth groups
  - METRO Bridge in Croydon
  - METRO Star in Lambeth
  - METRO Shine in Greenwich
  - METRO Snap in Bromley
  - METRO Live in Lewisham
  - METRO Spark in Southwark
  - METRO Stand Out in Rochester
  - METRO Zest in Greenwich

- Crib and Reach groups for young people affected by HIV
- Boys and Young Men workshops, interventions and support in London and Medway
- Trans Youth Support one-to-one support in South London and peer support across the UK
- Young Leaders Programme shaping our services





- METRO Schools support, workshops and staff training
- Homophobic, Biphobic and Transphobic Anti-Bullying Programme supporting schools across South London, Kent, Medway and Surrey











Working across HIV prevention and support, including testing, one-to-one and group behavioural change interventions, information campaigns and training, outreach and condom distribution, as well as holistic support for people living with HIV, including advice, advocacy and counselling. We aim for an integrated flow between testing and prevention and/or support, ensuring the moment of a positive or negative diagnosis is not the end of the journey.

- METRO PPC support for families affected by HIV across London
- Emerging Communities Programme supporting communities new to London around HIV
  - Bezpieczny Rodak supporting Polish men who have sex with men
  - Latino Seguro supporting Latin American men who have sex with men

- Romani Protejati supporting Romanian men who have sex with men
- Leading the GMI Partnership with Spectra and Positive East, delivering the outreach and testing for London's HIV prevention programme Do it London
- Greenwich HIV Support Line
- HIV Support Wandsworth
- HIV Support Essex







- Positive People Network, providing a range support across Lambeth, Southwark and Lewisham
- Croydon Healthy Living Service, providing support, advice and counselling for people living with HIV

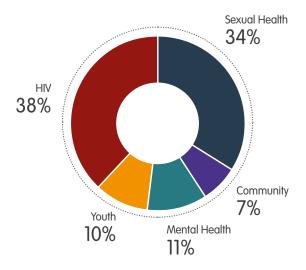






# FINANCE SUMMARY

#### **Expenditure by Domain**



Below is a summary of METRO's finances from the period 1st April 2016 to 31st March 2017. For full details you can refer to our statutory Annual Report & Accounts 2016/17 which is available on request and online on our website and on the Charity Commission website charitycommission.gov.uk.

#### Independent Auditor's Statement to the Trustees of METRO Centre Limited

We have examined the summarised financial statements for the year ended 31st March 2017 set out on page 18.

### Respective responsibilities of the trustees and the auditor

The trustees are responsible for preparing the summarised financial statements in accordance with applicable United Kingdom law and the recommendations of the Charities SORP.

Our responsibility is to report to you our opinion on the consistency of the summarised financial statements with the full annual financial statements and the Trustees' Annual Report.

We also read other information contained in the summarised annual report and consider the implications for our report if we become aware of any apparent misstatements or material inconsistencies with the summarised financial statements.

#### **Opinion**

In our opinion the summarised financial statements are consistent with the full annual financial statements and the Trustees' Annual Report of METRO Centre for the year ended 31st March 2017.

We have not considered the effects of any events between the date on which we signed our report on the full annual financial statements

3rd December 2017 and the date of this statement.

#### Nuno Audit Ltd

16th April 2018

Munro Audit Ltd Statutory Auditor and Chartered Accountants, 31 Stallard Street, Trowbridge

#### **Trustees' Statement**

The trustees confirm that the summarised financial statements are a summary of information extracted from the full financial statements of the charity which were approved in November 2017 and submitted to Companies House and the Charities Commission. The summarised financial statements may not contain sufficient information to allow for a full understanding of the financial affairs of the charity.



#### **Gwen Bryan**

Chair of Board of Trustees

#### **Observations**

METRO's expenditure for the year was less than our income, which resulted in a surplus of £146,438. This aligns with the Trustee's plan to continue to build on our reserves to again reach the desired level of between 3 and 6 months of operating expenditure. METRO entered 2017/18 with unrestricted reserves of £857,752.

The £20,000 provision for liabilities for projected dilapidation costs of our relocation from our previous premises in Norman House, Greenwich, was released in 2017.

SUMMARY INCOME & EXPENDITURE				
	2017 £	2016 £		
Incoming resources				
Incoming resources from charitable activities				
Grants & SLAs	3,141,971	3,567,757		
ncoming resources from generated funds				
Donations	64,733	19,997		
Investment Income	1,050	1,553		
Total incoming resources	3,207,754	3,589,307		
Resources expended				
Charitable activities				
Staff costs	1,772,641	1,939,287		
Activity & Support	1,226,933	1,324,027		
Governance	61,742	61,640		
Total resources expended	3,061,316	3,324,954		
Net income for the year	146,438	264,353		
Total funds brought forward 1st April	780,740	516,387		
Total funds carried forward	927,178	780,740		
31st March				
	-h 2017			
BALANCE SHEET as at 31st Marc		2014 C		
BALANCE SHEET as at 31st Marc	ch 2017 2017 £	2016 £		
BALANCE SHEET as at 31st Marc		2016 £		
BALANCE SHEET as at 31st Marc Assets Fixed assets	2017 £			
Assets Fixed assets Tangible assets		<b>2016 £</b> 23,290		
Assets Fixed assets Tangible assets Current assets	2017 £	23,290		
Assets Fixed assets Tangible assets Current assets Debtors & prepayments	2017 £ 18,586 573,187	23,290		
Assets Fixed assets Tangible assets Current assets Debtors & prepayments Cash at bank & in hand	2017 £  18,586  573,187  784,497	23,290 632,689 852,861		
Assets Fixed assets Tangible assets Current assets Debtors & prepayments Cash at bank & in hand Total assets	2017 £ 18,586 573,187	23,290		
Assets Fixed assets Tangible assets Current assets Debtors & prepayments Cash at bank & in hand Total assets Liabilities	18,586 573,187 784,497 1,357,684	23,290 632,689 852,861 1,485,550		
Assets Fixed assets Tangible assets Current assets Debtors & prepayments Cash at bank & in hand Total assets	18,586 573,187 784,497 1,357,684 449,092	23,290 632,689 852,861 1,485,550 708,100		
Assets Fixed assets Tangible assets Current assets Debtors & prepayments Cash at bank & in hand Total assets Liabilities Creditors: amounts falling due within one year Net current assets	18,586 573,187 784,497 1,357,684	23,290 632,689 852,861 1,485,550 708,100 <b>800,740</b>		
Assets Fixed assets Tangible assets Current assets Debtors & prepayments Cash at bank & in hand Total assets Liabilities Creditors: amounts falling due within one year	18,586 573,187 784,497 1,357,684 449,092	23,290 632,689 852,861 1,485,550 708,100		
Assets Fixed assets Tangible assets Current assets Debtors & prepayments Cash at bank & in hand Total assets Liabilities Creditors: amounts falling due within one year Net current assets	18,586 573,187 784,497 1,357,684 449,092	23,290 632,689 852,861 1,485,550 708,100 <b>800,740</b>		
Assets Fixed assets Tangible assets Current assets Debtors & prepayments Cash at bank & in hand Total assets Liabilities Creditors: amounts falling due within one year Net current assets Provisions for liabilities	18,586 573,187 784,497 1,357,684 449,092 908,592 -	23,290 632,689 852,861 1,485,550 708,100 <b>800,740</b> <b>20,000</b>		
Assets Fixed assets Tangible assets Current assets Debtors & prepayments Cash at bank & in hand Total assets Liabilities Creditors: amounts falling due within one year Net current assets Provisions for liabilities Total net assets	18,586 573,187 784,497 1,357,684 449,092 908,592 -	23,290 632,689 852,861 1,485,550 708,100 <b>800,740</b> <b>20,000</b>		
Assets Fixed assets Tangible assets Current assets Debtors & prepayments Cash at bank & in hand Total assets Liabilities Creditors: amounts falling due within one year Net current assets Provisions for liabilities Total net assets Funds Unrestricted funds (including	18,586 573,187 784,497 1,357,684 449,092 908,592 - 927,178	23,290 632,689 852,861 1,485,550 708,100 800,740 20,000 780,740		

### **OUR CONNECTIONS**

We continue to use our insight from service delivery and supporting other organisations and groups, to inform our role at a national level with membership of the National LGB&T Partnership, the Sex Education Forum, the National HIV Prevention Network, the National HIV Policy Network, the Department for Education Advisory Group on Mental Health Peer Support for Children and Young People, the NICE Condom Panel, the LGBT Consortium and our delivery as part of HIV Prevention England's national programme.



#### **OUR COMMUNITY DELIVERY PARTNERS**

We hugely value the partnerships we have developed with other community organisations to deliver effective and multifaceted services. Our community delivery partners are listed in each of the domain sections.

#### **COLLABORATION**

#### We enjoy collaborative relationships with a number of organisations, including:

- Greenwich Action for Voluntary Service (now METRO GAVS)
- Greenwich Inclusion Project (GrIP)
- University of Greenwich
- King's College London

- BHA (Black Health Agency)
- Terence Higgins Trust
- Many Local, Police and Health Authorities in South London, Kent, Medway and Essex

## THANK YOU

We cannot deliver our impactful work without our individual and corporate supporters, funders and commissioners. Your money and support is invested directly in activity that makes a positive and lasting difference to the lives of the people we work with. To maximise your investment, we continue to keep our costs very low.

Thank you to all our volunteers who give selflessly of their time and energy to support our work.

#### Thank you to the following commissioners, funders, and programmes:

Big Lottery Fund	London Borough of Bexley	London Borough of Merton	Oxleas NHS Foundation Trust
City Bridge Trust  Comic Relief	London Borough of Bromley	London Boroughs contributing to	Public Health England
Croydon Council	London Borough	the London	The Royal Borough
Department for Education	of Lambeth  London Borough	HIV Prevention Programme (LHPP)	of Greenwich The Royal Borough
ERASMUS	of Lewisham	MAC AIDS Fund	of Kingston Upon Thames
Essex County Council	London Borough of Richmond	Macmillan Cancer Support	Southwark LGBT
Government Equalities Office	Upon Thames	Medway Council	Network
The Henry	London Borough of Southwark	MOPAC	Trust for London
Smith Charity HIV Prevention England	London Borough of Sutton	National African HIV Prevention Programme	
Kent County Council	London Borough of Tower Hamlets	The National LGB&T Partnership	
Lambeth Youth Council	London Borough of Wandsworth	·	

### **PRIORITIES**

### Sexual & Reproductive Health

- Market our existing brands, such as Get it and Pitstop PLUS
- Support schools to deliver on mandatory sex and relationships education (SRE)
- Work in partnership with similar organisations working around drugs and alcohol and sex workers
- Capitalise on integrated sexual and reproductive health procurement across England

#### **Community**

- Develop a participation, involvement and engagement strategy across the charity
- Start to build an integrated quality framework for the charity, whilst maintaining and expanding our suite of accreditations
- Continue to develop our Council for Voluntary Service (CVS) function
- Look to expand our small grants programme
- Expand our hate crime and domestic violence services to new geographies

#### **Mental Health**

- Create a robust counselling offer beyond and in addition to our LGBT and HIV focused services, with a specific focus on schools
- Expand our drop-in and crisis service to new geographies
- Build an integrated assessment framework
- Further develop service offer to align with NICE stepped care model

#### **Youth**

- Explore the possibility of seeding a separate youth charity
- Market our Boys and Young Men Service in new geographies
- Enhance our offer for young trans people
- Develop our offer for schools

#### HIV

- Develop a forward view report that positions METRO in the HIV epidemic in five years time
- Market our family support services in new geographies
- Develop support focused on women affected by

  LIIV
- Strengthen our prevention, testing,
   PrEP, peer support and counselling offers

 Engage nationally and internationally around HIV with a focus on campaigns

### Research & Development

- Develop our Research and Development Strategy
- Recruit a Research and Development Lead
- Expand relationships with academic institutions
- Increase our research activity with a focus on LGBTQ youth, poverty and SOGI (sexual orientation and gender identity)

#### **Fundraising**

- Develop our Fundraising Strategy
- Strengthen our profile and relationships with trusts and foundations
- Embed fundraising function across the charity

#### **Communications**

- A more strategic
   approach to marketing
   and communications
- Continuous improvement of our website
- Improved use of a wide range of media

#### **Enterprise**

- Create our enterprise function and recruit an Enterprise Lead
- Build an Investment Strategy
- Expand our fundraising portfolio

#### Resources

- Enhanced support for employees and volunteers
- Drive the creation of a community and equalities hub at our head office, METRO Woolwich
- Work towards recruiting a Training and Development Lead and a Volunteer Coordinator
- Ensure compliance with the General Data Protection Regulations (GDPR) coming into force in May 2018

#### Governance

- Continue to recruit to and diversify our Board of Trustees
- Support the reactivation of the METRO Community Interest Company (CIC)

You can find out more about our priorities and our overall strategic approach to the further development of the charity in our Strategic Plan 2018-2023, available on our website.



### CONTACT

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#### metrocharity.org.uk

Company Registration No. 2716101 | Charity Registration No. 1070582